



# GLOBAL LEGAL SERVICES FIRM CASE STUDY

## From High-Stakes to Safe and Simple

*How a Global Entity Solved Complex Cybersecurity Challenges*

### The Challenge:

#### Keeping Pace With Cyber Risk

As our client, a legal services company with a global presence, grew over the years, cybersecurity evolved from an IT responsibility into a dedicated team. The pool of security talent shrank. Given the nature of its business, the company housed large amounts of sensitive data and needed enterprise-grade cybersecurity to ensure it was protected—but it wasn't feasible to accomplish that in-house.

That left just one option: seek out a comprehensive third-party cybersecurity services provider to implement the missing pieces and give the company the 360-degree cyber resilience it required to sustain growth.

### The Solution:

#### Customized Security and Unwavering Client Support

**NopalCyber created a bespoke strategy to shrink cyber risk:**

- **Defense** - Proprietary extended detection and response (XDR) solution covers all log sources, backed by a comprehensive detection library tailored to the client's business needs and IT assets—and mapped to the MITRE framework for faster triaging when incidents occur. AI-fueled detection and expert analysis reduced false positives and response time.
- **Offense** - In-house red team conducts reoccurring attack simulations and vulnerability scans on the client, ranks issues by highest business risk, then delivers actionable remediation steps (or full remediation assistance, as requested).
- **Advisory** - Our security experts provide assistance and support in response to dynamic cybersecurity issues, from expediting incident response and streamlining security operations to providing CISO-level executive oversight when asked.

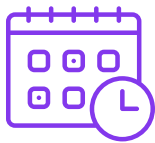
Our client's security team now possesses the skill, speed, and scale to vigorously confront inbound attacks and continuously improve cybersecurity—plus all the tracking, data, metrics, scores, and reports to inform their activities, all available through the NopalGO web portal and mobile app.

## The Results: The Security of Being Secure

Our client has seen enormous benefits to their security program including lower costs, more efficient operations, faster scalability, and more formidable defenses—but the security boost is just a fraction of the total ROI.

Feeling confident that it's secure, compliant, audit-ready, and equipped to stay as such empowers this company to do what it ultimately wants: continue growing without worrying that cybersecurity poses a risk or burden.

### Outcomes



#### Time Saved

With 90% fewer false positives and a drastic reduction in MTTR and MTTD, cybersecurity moves faster than before with more efficiency than ever.



#### Security Upgraded

By ranking remediation efforts by risk, monitoring for insider threats, and aligning detection coverage with MITRE ATT&CK, cybersecurity becomes stronger and smarter.



#### Value Gained

Thanks to 100% log source coverage (on-prem, cloud, and SaaS) and deep visibility across the Cyber stack, clients enjoy a 300% ROI on cybersecurity operations investment.

## About NopalCyber

NopalCyber makes cybersecurity manageable, affordable, reliable, and powerful for companies that need to be resilient and compliant. Managed extended detection and response (MXDR), attack surface management (ASM), breach and attack simulation (BAS), and advisory services fortify your cybersecurity across both offense and defense. AI-driven intelligence in our Nopal360° platform, our NopalGO mobile app, and our proprietary Cyber Intelligence Quotient (CIQ) lets anyone quantify, track, and visualize their cybersecurity posture in real-time. Our service packages, which are each tailored to a client's unique needs, combined with external threat analysis, which provides critical preventative intelligence, helps to democratize cybersecurity by making enterprise-grade defenses and security operations available to organizations of all sizes. NopalCyber lowers the barrier to entry while raising the bar for security and service.